

James Smith



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Experience

Consultant, Monkey Mosaic Ltd. (since 2002) www.monkeymosaic.com

Freelance social leadership consultant working through my own company, Monkey Mosaic. Contracts have included:

Countec Ltd (Current, since Jan 2007) www.countec.org

Project evaluation and coaching Project Manager of Young Staff Now, which aims to help disadvantaged young people to secure and keep employment. The project provides mentoring and other support before and during the first three months of work. Countec is the Education Business Partnership for Milton Keynes.

RAISE (Current, since Jan 2005) www.raise-employment.org.uk

Strategic planning, business development and fundraising. Set-up Refugee Engineers Database (RED) (www.refugee-engineers.org.uk) and secured funding to employ a full-time Manager. Developed strategic partnerships via PRESTO, a European-funded Development Partnership. Won further grant to plan a social enterprise recruitment agency for refugee engineers.

Trampoline Systems Ltd (Current, since July 2004) www.trampolinesystems.com

Learning and Support Consultant to clients including the Renewable Energy and Energy Efficiency Partnership (REEEP www.reeep.org), a global partnership of governments, businesses and NGOs to promote more effective markets and regulation to increase use of renewable energy and energy efficiency; and Skillset (www.skillset.org), the sector skills agency for Creative Industries.

Survivors West Yorkshire (Jan-April 2007) www.survivorswestyorkshire.org.uk

Feasibility study into a possible sexual abuse and violence network for Bradford to coordinate support for victims and survivors of recent and historical sexual violence. Interviews with public and voluntary sector stakeholders at local and national level. *Full report available on request.*

Cooltan Arts Ltd (Sept 2006-March 2007) www.cooltanarts.org.uk

Fundraising and organisational development consultancy to participant-led community arts association run by and for people experiencing mental distress.

Wolverton Unlimited (2004-5) Contract with Commission for Rural Communities to provide strategic planning support to community development organisation in small town near Milton Keynes. Worked with Management Committee to develop business plan, new organisational structure, developed voluntary support structure for social enterprises in the town. *Full report available on request.*

Summer Education uk (2003-5) www.summereducation.org.uk

A membership organisation supporting and promoting the development of informal summer education schemes for young people. I secured funding and oversaw an evaluation project resulting in publication of *Positive: the impact of participation in summer universities.*

Rising Sun Pub Regeneration (2003-4) Contract working with Hawkins Brown Architects on contract to London Borough of Lambeth to develop potential community uses for a derelict pub owned by the Council:

- developed idea of a competition for local voluntary and community groups
- advised on selection process
- worked with preferred bidder to develop outline business plan

Nicholas Albery Foundation (2003) www.alberyfoundation.org

Foundation established to inspire direct participation in social change and act as an incubator for innovative small-scale projects. Organisational review working with staff and trustees:

- facilitated discussions to clarify vision, mission, values and objectives
- developed options
- facilitated decision-making on the way forward

A Glimmer of Hope UK (2002) www.aglimmerofhope.org

Engaged grant-making trust supporting projects working with disadvantaged young people to improve their self-esteem and skills. Three-month contract working with the trustees:

- facilitated trustee discussions to clarify vision, mission, values and objectives
- drafted business plan
- developed systems and procedures for assessment of applications and engagement with funded organisations
- ran learning/networking event for funded organisations
- developed methods for monitoring and evaluation

Co-founder & Director (CEO), School for Social Entrepreneurs (1995-2002) www.sse.org.uk

Established SSE with Michael Young, Lord Young of Dartington. SSE pioneered the concept of action learning programmes for social entrepreneurs and was at the leading edge of development of the social entrepreneurship and social enterprise movements in the UK.

- drafted business plan and fundraising applications – secured first stage development funding of £500,000
- built lasting relationships with funders, supporters and partner organisations including government departments, global companies, grant-making trusts, social enterprises and grassroots community organisations
- managed growth from 4 staff and £350,000 turnover in 1998 to 20+ staff and £1m turnover in 2002
- secured expansion funding of £1.5m from Millennium Commission and Community Fund
- established network of associate schools throughout the UK, following social franchise format. Eight programmes running when I left in September 2002
- learning for students through one-to-one tutorials and small group sessions
- public speaking at national conferences
- developed financial management system to deal with complex requirements of multiple funders
- promoted use of ICT for interactive dispersed learning through SSE Learningweb (www.sse.org.uk; my homepage is at www.sse.org.uk/people/james.smith)
- promoted concept of Venture Philanthropy through conferences with speakers from US.

Founding Trustee, UnLtd: the Foundation for Social Entrepreneurs (2000-2001) www.unltd.org.uk

I led SSE's involvement in a consortium of seven organisations working in the field of social entrepreneurship that established UnLtd, which operates the Millennium Commission's £100 million Millennium Awards Endowment.

- drew up plans for a 'National Endowment Scheme for Social Innovation and Entrepreneurship' (NESSIE), forerunner to UnLtd
- developed several key concepts and drafted many sections of the initial bid document
- secured involvement of Bert Leslie, who project managed the second (main) stage of the competitive bid
- presentations to Millennium Commissioners

Researcher, Institute of Community Studies (1995-1997) www.youngfoundation.org.uk

ICS (now The Young Foundation) is an independent social research institute and incubator for new social organisations. Whilst there I worked on various projects including:

Mutual Aid in Housing Associations (1996-1997)

Research and development project into community building activities by registered social landlords. Led to experimental 'Mutual Aid Compact' on new housing estate in Bradford and changes to the social housing allocations policy in Tower Hamlets as well as publication *The Communities We Have Lost And Can Regain* (Michael Young and Gerard Lemos 1997)

Racial Harassment in Tower Hamlets (1996)

Work with the Police Community Liaison Department to map movement in the incidence and concentration of racial harassment in the borough over time.

Social Research, Tower Hamlets (1995-6)

In-depth interviews with local residents as part of a team working on an update of the ICS's seminal work, *Family and Kinship in East London* (Michael Young and Peter Willmott, 1957)

Researcher, National Association for the Education of Sick Children (1993-1995)

Start-up organisation to provide information and services on education for children who miss school through illness or injury.

- Carried out first comprehensive mapping of UK educational provision for sick children
- Established database and published national Directory of provision
- Published research results including first data on numbers of children affected

Education

- 'Top Cat' study tour of social enterprises in USA, Cats Pyjamas, Liverpool (April 2002)
- Trinity College, Cambridge University. B.A. Hons Law, grade 2.1. (1989-1992)
- Winstanley College, Wigan. A-levels: 3 A grade, 1 B grade (1987-1989)

References available on request